	Inc	com	e	
1			formance Income	
2			Ticket Sales	3529.2
3			Other Performance-related Income	0020.2
4			Concessions	
5			Merchandise Sales	
6			Total Other Performance-related Income	
7		Tota	I Performance Income	3525.2
8		Con	tributed Income	
9			Grants	5555.6
10			Individual Contributions	
11			General Donations	1350.6
12			Restricted Donations	80
13			Board Members	466.
14			In-kind donations	
15			Total Individual Contributions	2617.2
16		Tota	Il Contributed Income	8172.8
17	Tot	al In	come	11702.1
18	Ex	pen:	se	
19		Dire	ect Performance Expense	
20			Employee Expense	
21			Accompanist Pay	235
22			Staff Pay	40
23			Performer Pay	170
24			Total Employee Expense	445
25			Marketing	
26			Marketing & Communication	
27			Performance Recording	
28			Advertising & PromotionDigital	18.
29			Design & Branding	
30			Posters/postcards/flyersPrint	
31			Program Printing	
32			Total Marketing Costs	18.
33			Other Direct Performance Expense	
34			Music Rights	70
35			Venue Rental	15
36			Other Performance Expense	30.8
37			Rental Equipment	
38			Sets / props / Costumes	65
39			Total Other Direct Performance Expense	1530.8
40		Tota	l Direct Performance Expenses	5999.6
41		Cost of Goods Sold		
42		Other Merchendise costs		
43		Oth	er Expenses	
44			Administrative Expenses	
45	Ц		Annual Costs for State & Federal Registrations	10
46			Bookkeeping & Finance	
47	Ш		Bank & Credit Card Fees	
48			Accounting software	
49			Postage & Related	
50	Ц		Office Supplies & Copies	36.8
51			Software & Website	660.6
52			Insurance	283.
53			Event Expenses	
56		Tota	Il Administrative & Fundraising	1085.7
56				